

**TJC**  
and ASSOCIATES, Inc.

# Winter The TJCAA Quarterly

2013  
[www.tjcaa.com](http://www.tjcaa.com)

## Message from the President

TJC and Associates, Inc. Celebrates its 16th Anniversary

### Message from the President, Gianna Zappettini



As the temperatures dip this time of year, we add extra layers to keep us moving forward. I would recommend adding an extra layer of TJC and Associates, Inc. expertise to your next project to keep it moving forward, too. Happy Winter Solstice and Prosperous New Year tidings to one and all!

make the initial connection with TJCAA? Well, in those days, TJCAA was subletting a small office from Darlene, who had worked with Renee, who was married to Henry. Henry Foulk was the goalkeeper coach when Richard was coaching varsity boys and girls soccer at Northgate High School. (Incidentally, Henry went on to coach for the U.S. National Team.) This good connection was the first of many for us.

CADD Operator Andria Prior also joined the firm at this critical time during TJCAA's early years. While we remember working very hard and making the most of our new Pleasanton location near Kinder's Meats and BBQ, we hardly recall the autumn and winter holidays during our busiest period in 1999. Terry's girlfriend (now wife) stuck with him, even though his idea of a date during that time was letting her assemble the cabinets for the office break room. (Just between us, she actually enjoys that kind of activity.)

### TJC and Associates, Inc. Celebrates its 16th Anniversary!



Traditionally, the 16-year anniversary is the "wax" Anniversary. On our part, we could wax poetic about our highly skilled, experienced staff and our wonderful clients. How we have grown! Founded in 1998 by Terry Cavanagh and Gianna Zappettini, TJCAA began as a one-engineer firm, that is, with "TJC" himself. At the time, TJCAA was working on the Brentwood wastewater treatment plant expansion with G.S. Dodson and Associates, Inc. and a recycled water facility for Delta Diablo Sanitation District with RMC Water and Environment.

We enjoyed the challenge and as always, we were happy to provide quality engineering work to two of our best clients. We are proud to say that some of the key projects in our company's history have also been key projects for our clients, who in turn provide vital public services.

Company milestones include our move to Rancho Cordova, where we purchased a warehouse into which we consolidated the locations of our engineering and laboratory companies. With Terry heading the engineering services and Rick Cavanagh piloting the QC/Lab companies, the talk around the conference table turned to "what's next?" Since then we have expanded both our staff and our services. Paul Giorsetto came on board in 2006, expanding our services to include our instrumentation, controls, and electrical

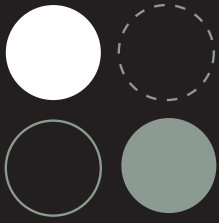
Richard Thow doubled the engineering staff level when he came on board in 1999. How did he

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#### TJCAA's Business Certifications

- Alameda County Small, Local Emerging Business
- City of Oakland Local Business Enterprise
- California DGS Micro Business (SB (micro))
- Port of Long Beach SBE
- San Diego County Water Authority SBE
- SoCal Network SBE
- CA PUC WBE
- City of Sacramento SBE
- Sacramento Municipal Utilities District (SMUD) SEED Vendor

- Structural Engineering • SCADA • Electrical Engineering • Instrumentation and Controls • Control Systems Programming •



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Entertainment Review:  
"Killer Whales"

Did you know?

Dates to note

engineering. We established an Oakland office, and the year 2007 began with purchase of our office space in the Cathedral building. By the time we moved into it in 2009, we already had six people in our Oakland office! Michael Erwin joined us in 2012, allowing us to add control systems programming to our suite of services.

We are certainly glad to have made our many connections over the years, through which we have delivered numerous exciting projects and expanded our talented staff to 16 people. That's a great way to begin our 16th year!

## Entertainment Review: "Killer Whales"

TJCAA Structural Designer Hernando Montoya recently viewed a fascinating documentary about orcas, titled "Killer Whales," which explores the fierce *Orcinus orca* in the wild. Both highly social and highly deadly, the film demonstrates, these whales are the ocean's greatest predators, and are sometimes referred to as the "human's counterpart in the sea."

The documentary exposes how these mammals communicate and teach their young calves where to feed, breed, and hunt. Hunting is a key topic, with dramatic footage demonstrating the orca's incredible skills. These whales hunt in both shallow and deep waters, attacking not only harmless prey such as penguins, but also ferocious species such as great white sharks. (TV-PG. Produced by the Discovery Channel and available on Netflix.)

## Did you know?

Our Oakland office is in Uptown Oakland, also known as "The Uptown," an entertainment district bounded roughly by 27th Street to the north, City Center to the south, Broadway to the east, and San Pablo Avenue to the west. The neighborhood features historic venues such as the Paramount Theatre (opened 1931, restoration completed 1973) and the Fox Oakland Theatre (opened 1928, restoration completed 2009). During the last decade, the area has also become home to a vibrant assortment of restaurants, pubs, high-rise apartment buildings, farmer's markets, and beautiful office spaces such as ours in the landmark Cathedral Building. Come see why Forbes Magazine named it one of "America's Best Hipster Neighborhoods."

## Dates to note

- December 21 The Winter Solstice - (see [scijinks.nasa.gov/solstice](http://scijinks.nasa.gov/solstice))
- December 28 SOL at Angelica's ([angelicasllc.com](http://angelicasllc.com))
- January 1 The Rose Bowl
- January 16 TJCAA 16th Anniversary
- January 31 Chinese New Year
- February 2 Groundhog Day
- February 2 Super Bowl XLVIII
- February 7-23 2014 Winter Olympics
- February 23 The Daytona 500
- March 13 Formula 1's 65th Season opens in Melbourne Australia

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